



10 WAY TO REPURPOSE YOUR BUSINESS CONTENT

First, decide what your goal is. Who is your audience? Your customers? Your prospects? Your peers?

Second, what is their pain point? Make sure to focus around this.

Third, if you are starting with blog content it's simple to take the topic, concept, and actual content and adapt it to the ways I have listed below.

Discuss your topic and content in different ways. Maybe even with a guest in some formats.

WAYS TO REPURPOSE OR REFORMAT YOUR CONTENT

- 1. Podcast It's time to talk about this topic!
- 2. YouTube It's time to share how to about this topic!
- 3. FB Live Series It's time to go live and share what you know!
- 4. Pull Quotes Great addition to your social media posts!
- 5. Info-Graphic Another awesome way to incorporate your info!
- 6. Networking Talk People want to hear about this topic!
- 7. Email Series Break it down and share some How To!
- 8. Ebook/Guide Can you grow the content and share more?
- 9. A Course There you go! People want to know what you know!
- 10. Questions In Forums or Online Groups Q&As are a great way to share your topic!

ROOM FOR	YOU TO INC	LUDE MORE IDE	AS OF YOUR	OWN:

WHAT CAN YOU INCLUDE THAT CORRESPONDS WITH OTHER AREAS?

PODCAST	 Promote on Social Media Include your quote in the description Offer another piece of content from the list 		
YOUTUBE	 Promote on Social Media Include your quote in the description Offer another piece of content from the list 		
FB LIVE SERIES	 Promote on Social Media Include your quote in the description Offer another piece of content from the list 		
PULL QUOTES	 Promote on Social Media as a Graphic As text on LinkedIn or Twitter On a mug or t-shirt. Maybe a give away. 		
INFO GRAPHIC	Promote on social sedia as a graphicUse as a freebie to generate leads		
NETWORKING TALK	 Promote on Social Media Include your quote in the description Offer another piece of content from the list 		
EMAIL SERIES	Promote on Social MediaInclude your quote at the bottom		
EBOOK	Promote on Social MediaInclude your quote at the bottom		
A COURSE	Promote on Social Media, Video & PodcastInclude your quote at the bottom		

WEEKLY TO DO'S

Use this to sketch out your plans - then pop them into your calendar to make sure you carve out the time!

MONDAY	TUESDAY
WEDNESDAY	THURSDAY
FRIDAY	SATURDAY
SUNDAY	SOMETIME THIS WEEK

WHY CONTENT IS SO IMPORTANT

""The best marketing doesn't feel like marketing."

– Tom Fishburne, Founder, Marketoonist"

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Content is an integral part of business for many reasons. As a marketing, educational and informational tool, content has captured the online world and the business world.

One of the top reasons to create content is to have something to share online. People are looking for info and businesses there so you better show up!

Another reason to have consistent content is for the robots. Yep, I said it. The computer algorithms currently respond to consistent use of their platforms. One great way to use these platforms for your business is by sharing great content on a regular basis. (another way is networking and engaging with the people!)

Content comes in many forms. Some of them are listed in this packet. But, a lot of marketing content starts out in written format for your blog.

Why blogging content and why is this type of content so valuable?

- 1. Perfect for Sharing 2. Perfect for Educating
- 3. Perfect for Informing 4. Great for Driving Traffic
- 5. Perfect for Building Trust & Converting Customers

Don't wait! Have great content created for you so you can share it online!



LEARN MORE



"Above all, you want to create something you're proud of."

Richard Branson



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Hi! I'm Jennifer Ressmann with Voiyoo Business Writing. I am a writer and content creator. I'm here to make life easier for you, the Business Owner or Manager - working to create and write your blog content to help increase your brand awareness, engagement, and authority.

Let's direct your business message so you can share it across online platforms making you more relevant and trustworthy.

When you're ready to up your marketing game and pull your plan together - reach out to me and we can start working on it together!

Visit <u>www.voiyoo.com</u> to get lots of great marketing info for your business as well!

Find me around social media and give a shout!









Tired of trying to do it all?! I can help you with that! Reach out to me and let's chat. My goal is to make your life easier and bring more awareness to your business.

I love to connect - join me on Facebook, LinkedIn, andYouTube! Let's support each other! Click the Social Links above!